



PRESS RELEASE

IDINVEST PARTNERS COMPLETES THREE TRANSACTIONS AS PART OF €330 MILLION DIRECT LENDING INVESTMENTS

Paris, September 26th, 2018

- Idinvest Partners announces three new private debt financings in Technicis, Burger King France and r2p
- Latest transactions bring Idinvest's total direct lending investments amount to €330m so far this year in 15 companies across continental Europe

Idinvest Partners, a leading investor in SMEs across Europe, today announced that its Private Debt team has financed three direct lending transactions as appetite for non-bank funding solutions continues to grow.

Completed transactions include:

- Arranging a unitranche loan to translation agency Technicis to support the company's acquisition pipeline and drive consolidation in the European market. This is Idinvest's fourth investment in the business, whose continued support has helped to expand the group's operations into France, Germany and the Benelux this year, and planned expansion into Scandinavia in 2019
- Arranging a mezzanine facility for Burger King France, alongside Groupe Bertrand and Bridgepoint. This marks Idinvest's fourth investment to support Groupe Bertrand and Burger King France, highlighting the team's conviction towards management to continue the group's strong growth trajectory
- Arranging a unitranche loan for the acquisition of two public transport system and communications solutions businesses by HQ Equita: r2p GmbH and Open Access Pty Ltd. The investment demonstrates Idinvest's capacity to support German Mittelstand companies to develop internationally

Across Europe, Idinvest Partners' direct lending investment activity totaled 15 transactions and a volume of over €330 million across five countries in continental Europe for the first nine months of 2018. In line with this, Idinvest has grown its team to 17 professionals covering the European markets, having made two strategic hires earlier this year in the German and Italian markets. The firm has raised assets of over €3,5bn in private debt strategies and has recently been included in the Preqin Special Report: The Private Debt Top 100, ranking 44 out of the top 100 private debt managers worldwide.

Eric Gallerne, co-head of Private Debt at Idinvest Partners, said: "At Idinvest Partners, we look for dynamic companies with high-growth potential to support into international leaders in their fields. These latest transactions and our investment pipeline demonstrate our continued conviction in the strength of

the European market. Over the past decade, we've continued to develop our private debt activities to provide European SMEs with tailor-made funding solutions across the capital structure."

Francois Lacoste, co-head of Private Debt at Idinvest Partners added: "With an increasing level of selectivity, we are on track to exceed our annual investment expectations by the end of this year and believe the European small and mid-cap segment still benefits from strong levels of growth and numerous untapped opportunities. Furthermore, the strong pipeline we see reinforces how more and more companies are turning to the alternative lending market for financing solution, today and into the future."

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ABOUT IDINVEST PARTNERS

Idinvest Partners is the go to investment firm for small & Mid Cap companies in Europe. With €8 billion under management, the firm has developed several areas of expertise including innovative startup venture capital transactions; mid-market corporate debt, i.e. unitranche, senior and subordinated debt; primary and secondary investment and private equity advisory services. Founded in 1997 Idinvest Partners is joining forces with Eurazeo to create a €16bln investment management champion in Europe with global ambitions.

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